

STANDARD BIDDING DOCUMENTS



GUYANA POWER AND LIGHT INC

Procurement of Goods

IFB # GPL- PD - 038 - 2019

Supply and Installation of Air Conditioning Units

July 2019

Closing Date: Wednesday, August 28, 2019 @ 14:00 hrs or 2:00pm

Bid Opening: Wednesday, August 28, 2019 @ 14:30 hrs or 2:30pm

Invitation for Bids (IFB)
Cooperative Republic of Guyana
IFB# GPL - PD - 038 - 2019

The Guyana Power and Light Incorporated (GPL) invites sealed bids from eligible bidders for the **Supply and Installation of Air Conditioning Units**.

The bidding documents can be purchased for a non-refundable fee of G\$5,000 from the Procurement Department, Guyana Power and Light Incorporated, 40 Main Street, Georgetown Guyana or a copy can be downloaded free of cost from our web site www.gplinc.net.

Bids must be submitted with a valid **National Insurance (NIS), Inland Revenue (GRA) compliance certificates** and deposited in the Tender Box located at GPL's Board Room 91 Duke Street Kingston Georgetown Guyana.

A bid Security of 2 % of the tendered sum must be submitted along with the bid.

Bids shall be valid for 90 days after the date of bid opening.

Bid envelopes must be addressed as follows:

Bid for the Supply and Installation of Air Conditioning Units - GPL - PD - 038 - 2019

**The Secretary to the Tender Board
Guyana Power and Light Incorporated.
91 Duke Street, Kingston, Georgetown**

Alternatively, bids may be submitted via email to our electronic tender box at gpltenderbox@gplinc.com or gpltenderbox@yahoo.com

Deadline for submission of Bids is 14:00 hrs. (2:00 p.m.) on **Wednesday, August 28, 2019**.

Bid opening is scheduled for 14:30 hrs (2:30 p.m.) on **Wednesday, August, 28, 2019** at GPL's Board Room 91 Duke Street, Kingston, Georgetown, Guyana in the presence of Bidders/ Representatives who may choose to attend.

IMPORTANT: Bidders downloading the bid document are advised to forward a registration e-mail to ajohnson@gplinc.com, proc_mng_sect@gplinc.com or supv_procurement@gplinc.com stating the following: Name of Bidder, Address, Contact No and Email address.

The above information will be used to inform bidders of any amendments to the bidding document and also to forward all responses to queries.

GPL reserves the right to reject any or all bids.

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INSTRUCTIONS TO BIDDERS

A. Introduction

1. Description of the Procurement

The Procuring Entity is Guyana Power and Light Inc that intends to procure the goods identified in the *Bid Data Sheet* and in the Schedule of Requirements.

2. Eligibility and qualifications of Bidders

2.1 In order to be awarded a procurement contract, Bidders should possess the technical and financial capacity needed to perform the contract. They should fulfill their tax and national insurance fund liabilities in Guyana and should not currently be subjected to a debarment penalty and must comply with the specific eligibility and qualification requirements referred to in the *Bid Data Sheet*. Bidders shall provide the information and any supporting documentation required by the Qualification Information Form.

2.2 The bidders should not have a conflict of interests, including involvement in more than one bid in this proceeding, should not be associated nor have been associated in the past, directly or indirectly, with any agency or any of its representative, affiliate, that have been engaged by the Procuring Entity to provide consulting services at the preparation stage of the bidding documents, technical specifications and other documentation that are subject to be used in the procurement of goods, which must be purchased in accordance with the Invitation for Bids. In cases where the indicated facts are discovered, the Bidder's bid shall be rejected.

B. Bidding Documents

3. Clarification and amendment of bidding Documents

3.1 The Procuring Entity in not more than three (3) working days, will respond in writing (including by fax or electronic mail) to any request for clarification of the bidding documents to be received (in writing, including by fax or electronic mail) not later than 10 days before the expiry of a deadline for submission of bids. At the same time, the Procuring Entity's response shall without identifying its source of the request, be distributed to all bidders who have received the bidding documents from the Procuring Entity.

3.2 At any time before the deadline for submission of bids, the Procuring Entity may amend the bidding documents by issuing an Addendum and notifying it to the prospective bidders.

C. Preparation of Bid

4. Language of Bid

4.1 The bid prepared by the Bidder, as well as all correspondence and documents related to that bid and exchanged by the Bidder and the Procuring Entity shall be written in the language specified in the *Bid Data Sheet*.

5. Documents Included in Bid

5.1 The bid prepared by the Bidder should contain the Form of Bid, the Price Schedules and the other documents to be submitted in accordance with these Instructions to Bidders.

6. Bid Price

6.1. Subject to the choice of INCOTERMS as indicated in the Bid Data Sheet, the prices given in the Price Schedule shall include all transportation costs to the destination point indicated in the Contract, all taxes, duties, payments collected, in accordance with the laws of Guyana and delivery related and other costs on performing of contractual obligations.

6.2. The prices offered by the Bidders shall remain fixed during the whole period of Contract performance and shall not be modified in any circumstance.

7. Bid and Payment Currency

7.1 The prices shall be indicated in UK Pounds, US Dollars and Euros for Foreign Suppliers and Guyana Dollars for Domestic Suppliers, unless otherwise specified in the *Bid Data* sheet.

8. Bid Security / Bid Securing Declaration

8.1 Unless otherwise provided in the *Bid Data Sheet*, the Bidder shall furnish, as part of his bid, a Bid Security, in the form, currency and amount specified in the *Bid Data Sheet* with a validity period for not less than 2 weeks upon the expiry of the bid validity period and in line with the form provided, or, if so indicated in the BDS, a Bid Securing Declaration in accordance with the form provided. **A Bid Securing Declaration is not required.**

8.2 The bid security may be forfeited, or the Bid Securing Declaration executed, if the Bidder:

- (a) withdraws his/her bid after it is opened during the period of validity specified in the bid; or,
- (b) having been awarded the contract fails:
 - (1) to sign the contract on the terms and conditions provided in his bid; or
 - (2) to furnish the Performance Security, if required to do so.

9. Period of Validity of Bid

9.1 Bids shall remain in force during the period specified in *the Bid Data Sheet* after the date of bid opening.

10. Format, Signing and submission of Bid

10.1 The Bidder shall prepare an original and one (1) copy of the bid, which shall be typed or written in indelible ink, and shall be signed by the Bidder, or by the person (persons) duly authorized to sign the bid in accordance with the power of attorney to be submitted with the bid. All pages of the bid where new information, modifications or erasures entered shall be initialed (signed) by the person or persons signing the bid. In the event of discrepancies between them, the original shall prevail.

- 10.2 The bid shall contain no interlineations, erasures or overwriting, except the cases when the Bidder needs to correct errors which must be initialed by the person or persons signing the bid.
- 10.3 The Bidder shall seal the original and each copy of the bid in different envelopes, marking them “**ORIGINAL**” and “**COPY**”, as appropriate. The envelopes shall then be sealed in an outer envelope.
- 10.4 The inner and outer envelopes shall:
- (a) be addressed to the Procuring Entity at the address specified in the Invitation for Bids.
 - (b) bear the Invitation for Bids (IFB) title and number and the words: “**DO NOT OPEN BEFORE,**” **14:30hrs on Wednesday, August 28, 2019**
 - (c) indicate the name and address of the Bidder. **Alternative bids are not permitted.**

11. Deadline for Submission of Bids

- 11.1 Bids must be received by the Procuring Entity at the address and within the periods specified in *the Bid Data Sheet*. All bids received by the Procuring Entity upon the expiry of a period established for submission of bids as indicated by the Procuring Entity shall be rejected and returned to the Bidder unopened.

12. Modification and Withdrawal of Bids

- 12.1 The Bidder may modify or withdraw his bid after the bid’s submission, provided that the Procuring Entity will receive a written notice of modification, including substitution or withdrawal of bid until the expiry of established period for submission of bids.
- 12.2 The Bidder’s modification or withdrawal notice shall be prepared, sealed, marked, and sent in accordance with the provisions of ITB Clause 10. In that case the outer and inner envelopes will be additionally marked as “**MODIFICATION**” or “**WITHDRAWAL**”, as appropriate. A withdrawal notice may also be sent as a telegram by telex or fax with a subsequent written confirmation by post-office not later than the deadline for submission of bids.

E. Opening and Evaluation of Bids

13. Opening of Bids

- 13.1 The Procuring Entity will open all bids in the presence of bidders’ representatives who wish to attend, at the time, on the date, and at the address specified in the *Bid Data Sheet*. The bidders’ representatives who are present shall sign a register evidencing their attendance.
- 13.2 The bidders’ names, bid prices, including alternatives (if alternatives permitted), information on the presence or absence of required bid security, or bid securing declaration, information on the presence (absence) of tax debts and debts of social insurance payments will be announced at the opening. No bid may be rejected at the opening, exclusive of late bids to be returned to the Bidder unopened.

13.3 Bids (and modifications sent pursuant to ITB Clause 12.2 that are not opened and read out during the bid opening shall not be accepted for further evaluation, regardless of circumstances.

14. Evaluation of Bids

14.1 During the evaluation of bids, the Procuring Entity may, at his discretion, request the Bidder to provide clarification of his bid. The request for clarification and the response thereto shall be made in writing, and in that case no change in price or substance of the bid shall be sought, offered, or permitted.

14.2 The Procuring Entity shall determine the responsiveness of each bid to requirements of the bidding documents. For the purposes of this Clause a substantially responsive bid is one which satisfies all the indicated provisions without a material deviation or reservation.

14.3 The Procuring Entity may waive any minor nonconformity or small mistake or inaccuracy in the bid, which is not a material deviation from the requirements of the bidding documents, and such non-conformity or inaccuracy will not affect the bid evaluation. To the extent feasible and appropriate, for the purposes of comparing bids, acceptable deviations shall be quantified in monetary terms and reflected in adjustments to the bid price (for the purposes only of comparison of bids).

14.4 Arithmetical errors shall be rectified in the following manner: if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If there is a discrepancy between words and figures, the sum in words shall be preferable. If the Bidder disagrees with such correction of errors, his/her bid shall be rejected.

14.5 The Procuring Entity shall evaluate and compare only the bids that are determined to be responsive to the bidding documents.

14.6 The methodology to adjust the price to reflect the price of the missing or non-conforming item or component is the average price of the item of all responsive bids.

15. Confidentiality and Contacting the Procuring Entity

15.1 No Bidder shall contact the Procuring Entity on any matter related to his/her bid from the date of bid opening until the date of contract award, except for requests related to clarification of the bid. Information concerning the evaluation of bids is confidential.

15.2 Any effort by the Bidder to influence the Procuring Entity's decision on bid evaluation and comparison, or contract award may result in the rejection of that Bidder's bid.

F. Award of Contract

16. Award Criteria

16.1 Subject to ITB Clause 18, the Procuring Entity will award the Contract to the Bidder whose bid is determined to be substantially responsive to the requirements of the bidding documents, and who offered **the Lowest Evaluated Bid**, provided that the Bidder has been

determined:

- (a) to be eligible pursuant to Clause 2;
- (b) to comply with qualification requirements, in accordance with Clause 2, and any technical requirements and technical evaluation criteria disclosed in the bidding documents.

17. Procuring Entity's Right to Vary Quantities at Time of Entering into a Contract

17.1 The Procuring Entity reserves the right, when entering into a contract, to increase or decrease the quantity of goods and related services specified in the Schedule of Requirements, by the percentage indicated in the *Bid Data Sheet*, no change in the unit price or other conditions shall be made (an increase of quantity not exceeding 10 percent variation).

18. Procuring Entity's Right to Accept Any Bid and to reject All Bids

18.1 The Procuring Entity reserves the right to accept or reject any bid or all bids, and to cancel the bidding process at any time prior to award of contract, without thereby incurring any liability to Bidders and without being required to inform the Bidder or Bidders of reasons of such actions.

19. Notification of Award

19.1. The bidder whose bid is accepted will be notified of the award of contract by the Purchaser prior to expiration of the quotation validity period.

19.2. The notice of acceptance shall be equal to entering into a Contract, provided that the Bidder furnishes the performance security and the signed Contract.

19.3. At the same time that the Procuring Entity notifies the successful Bidder in accordance with sub-clause (1), the Procuring Entity will notify all other Bidders of the name of successful Bidder, and his bid price.

19.4 The evaluation report and comparison of bids will not be sent to bidders.

20. Signing of Contract and performance security

20.1 At the same time with notification of award, the Procuring Entity will send the successful Bidder the Form of Contract contained in the bidding documents. The successful Bidder shall sign and date the Contract, and return it to the Procuring Entity during seven (7) days of receipt of notice of award.

20.2 Together with the signed Contract, the Bidder shall, if required to do so by the *Bid Data Sheet*, furnish the Procuring Entity with a Performance Security in the amount and form specified in the *Bid Data Sheet*.

20.3 If the successful Bidder fails to furnish the performance security, if required to do so, or during 14 (fourteen) days fails to return the Contract signed by him, then it shall be a sufficient ground to refuse the award of Contract, and to forfeit the bid security, or execute

the bid-securing declaration. In that case the Procuring Entity shall award the Contract to the next lowest evaluated Bidder, subject to the right of the Procuring Entity to reject all bids.

21. Settlement of disputes

21.1 To settle the disputes, which may arise during the execution of the Contract, the parties shall follow the procedure referred to in the *Bid Data Sheet*.

22. Corrupt and Fraudulent Practices

22.1 The Procuring Entity requires that Bidders observe the highest standards of ethics during the procurement and execution of such contracts. In pursuance of this policy, the Procuring Entity:

(a) will reject the bid if it establishes that the Bidder recommended for award has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the Contract in question;

(b) will declare the Supplier, for indefinite or specified period of time, to be ineligible to participate in state-financed biddings, in accordance with applicable debarment procedures.

23. Compliances

23.1 Bidder registered in Guyana must submit valid certificates of compliances from Guyana Revenue Authority (GRA), National Insurance Scheme (NIS), and (VAT registration is required only if item being supplied is Vatable).

24. Defects Liability:

24.1 The “Defects Liability Period” for the goods and related services is twelve (12) months from the date of taking over possession or such other period as may be specified in the Bid Data Sheet. During this period, the supplier will be responsible for replacing any defective item free of cost to the Procuring Entity.

25. Inspection and Testing

25.1 The Supplier shall at its own expense and at no cost to the Purchaser carry out all testing and/or inspections of the Goods and Related Services as are specified in the Technical Specification. Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Purchaser.

The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Purchaser or its designated representative to attend the test and/or inspection.

- 25.2 The Purchaser may require the Supplier to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Contract.
- 25.3 The Supplier shall provide the Purchaser with a report of the results of any such test and/or inspection.
- 26.4 The Purchaser may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Purchaser, and shall repeat the test and/or inspection, at no cost to the Purchaser, upon giving a notice.
- 26.5 The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Purchaser or its representative, nor the issue of any report, shall release the Supplier from any warranties or other obligations under the Contract.

Bid Data Sheet (BDS)

The following specific data to clauses of the provisions of Instructions to Bidders which supplement, or amend the provisions of the Instructions to Bidders (ITB) whenever there is a conflict, the provisions herein shall prevail over those in ITB

Item No.	
ITB 1.1	<p>Guyana Power and Light Inc. of 40 Main Street Georgetown Guyana Telephone #592-226-9598 Email: ajohnson@gplinc.com, proc_mng_sect@gplinc.com or supv_procurement@gplinc.com</p> <p>The subject of the procurement is: Supply and Installation of Air Conditioning Units</p>
ITB 2.1	<p>To qualify for award of the Contract, the bidders shall provide satisfactory evidence to the Purchaser of their capability and adequacy of resources to carry out the Contract effectively:</p> <ul style="list-style-type: none"> (a) Copies of original documents defining the constitution or legal status, place of registration and principal place of business. (b) Experience as a supplier in carrying out of 2 (two) or more supplies of a similar items within the last 3 (three) years. (c) Average Turnover for the last three years should be a least US\$ 400,000.00. (d) Evidence of access to lines of credit and availability of other financial resources. (e) Evidence compliance with NIS, GRA, Vat registration if applicable (Only applies to local Supplier). (f) To be covered by an express warranty period of twelve (12) month. (g) Manufacturers authorization form. (h) Must provide Samples of items that will be supplied as detailed in the Technical requirements.
ITB 4.1	Language of Bid shall be English
ITB 5.1	Other documents to be submitted includes; GRA and NIS Compliances, (TIN Certificate and VAT Registration if the item/s being procured attract VAT. Only applies to suppliers who are registered office is within Guyana)
ITB 6.1	<p>The price quoted by bidders shall be on the basis of CIF for goods delivered from abroad and for goods delivered from within Guyana. Incoterms 2010 shall apply.</p> <p>Suppliers should quote with the understanding that they can bid for One or all Lots.</p>
ITB 7.1(a)	For Goods and Related Services with origin in the Purchaser's country, the

<p>ITB 7.1(b)</p> <p>ITB 7.1(c)</p>	<p>currency of the bid shall be Guyana Dollars (GY\$) (Suppliers with registered business in Guyana must submit their bid in Guyana Dollars (GY\$).</p> <p>For Suppliers outside of the Purchaser’s country the currency of the bid can be US\$,GBP or a freely convertible currency.</p> <p>The currency that will be used for bid evaluation and comparison purposes to convert all bid prices expressed in various currencies into a single currency is the Guyana Dollars G\$.</p> <p>The source of exchange rate shall be the Bank of Guyana, and the selling rate shall be used.</p> <p>The date for exchange rate shall be ten days before the opening of tenders.</p>
<p>ITB 8.1</p>	<p>A bid security of 2% of the tendered sum is required. A signed Bid Securing Declaration is not required.</p>
<p>ITB 9.1</p>	<p>The period of validity of bid is 90 Days.</p>
<p>ITB 11.1</p>	<p>Deadline and place for submission of bids: 14:00 hours on Wednesday- August 28, 2019</p> <p>Attention: Secretary to the Tender Board, Guyana Power and Light, Inc 91 Duke Street, Kingston Georgetown Guyana South America.</p>
<p>ITB 13.1</p>	<p>Time and place for opening of bid: 14:30 hours on Wednesday- August 28, 2019.</p> <p>The Board Room, Guyana Power and Light, Inc, 91 Duke Street, Kingston, Georgetown, Guyana, South America.</p>
<p>ITB 17.1</p>	<p>When entering into a contract the Procuring Entity reserves the right to Increase or decrease quantities of goods by 10%.</p>
<p>ITB 20.2</p>	<p>The performance security shall be 10% of the Contract Price and in the form of a Bank Guarantee or Managers Cheque.</p>
<p>ITB 21.1</p>	<p>Disputes that may arise in the performance of the contract shall be settled in accordance with the Procurement Act 2003.</p>
<p>ITB 24.1</p>	<p>The duration of the defects liability period is to be stated by the Bidder.</p>

General Conditions of Contract (GCC)

The General Conditions are the Standard General Conditions of Contract. No alteration shall be made on the pages of these Conditions. The Procuring Entity, when amending or supplementing the General Conditions of Contract should do so only in the Special Conditions of Contract. Any amendment or addenda of the General Conditions of Contract shall conform to the legislation of Guyana.

1. Definitions and application

1.1 This Contract lists below the terms that have the following interpretation:

- (a) “**Contract**” means the agreement entered into between the Procuring Entity and the Supplier, as recorded in the Form of Contract signed by the parties, including all attachments and appendices thereto and all the documents referenced therein;
- (b) “**Contract Price**” means the price payable to the Supplier under the Contract for complete and proper performance of his contractual obligations;
- (c) “**Goods**” means the item(s) referred to in the SCC;
- (d) «**GCC**» - means the General Conditions of Contract contained in this Section;
- (e) “**SCC**» - means the Special Conditions of Contract;
- (f) “**Procuring Entity**” – means the Procuring entity carrying out the procurement of Goods, specified in the SCC;
- (g) “**Supplier**” – means an individual or legal entity, or a combination of any above mentioned forms which operate under the existing agreement as a joint venture and supply the Goods and Services under the Contract;
- (h) “**Day**” – means calendar day.

1.2 The General Conditions of Contract shall apply in the procurement of goods; the specific amendment, addition and alteration shall be indicated in the Special Conditions of Contract.

1.3 Warrant requirements are as may be specified in the special conditions of contract.

2. Contract Documents

2.1 Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The contract shall be read as a whole.

3. Performance Security

3.1 If required by the SCC, during fourteen (14) days of receipt of notification of award, the successful Bidder shall furnish the Procuring Entity with the performance security the

amount and form of which are indicated in the SCC.

4. Packing

- 4.1 The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to final destination specified in the Contract, and as may be required by the Special Conditions of Contract.

5. Delivery, Transportation, Mobilization Advance

- 5.1 The Supplier must deliver the Goods within the periods and to the Destination point indicated in the Schedule of Requirements and shall provide the documentation indicated in the SCC. Subject to the SCC, transportation of the Goods to the place specified by the Procuring Entity shall be carried out and paid by the Supplier, and related costs shall be included in the Contract Price.

6. Payment

- 6.1 The payment to the Supplier for the Goods delivered shall be made in accordance with the Contract in the form and within the periods specified in the SCC.

7. Prices

- 7.1 Prices established by the Supplier in the Contract for goods delivered shall not vary from the prices quoted by the Supplier in his bid.

8. Assignment

- 8.1 The Supplier shall not assign, in whole or in part, his obligations under the Contract to the third party for the execution without the Procuring Entity's prior written consent.

9. Delays in the Supplier's Performance and liquidated damages

- 9.1 Delivery of the Goods shall be carried out by the Supplier, in accordance with the schedule indicated by the Procuring Entity in the *Delivery Schedule*.
- 9.2 Except for provided under GCC Clause 13, the delay in the Supplier's performance of his delivery obligations shall render the Supplier liable for payment of liquidated damages in the amount specified in the SCC, unless an extension of time is agreed upon by the parties without application of liquidated damages. Once the maximum deduction specified in the SCC is reached, the Procuring Entity may consider termination of the Contract, in accordance with Clause 10 of the General Conditions of Contract.

10. Termination

- 10.1 The Procuring Entity, without detriment to any other sanctions of infringement of the provisions of Contract, by written notice of default sent to the Supplier, may terminate this Contract in whole or in part:

- (a) if the Supplier fails to deliver the portion or all of the Goods within the periods provided for in the Contract, or within an extension period of that Contract, or to perform any of his obligations under the Contract;
 - (b) if bankruptcy procedures are applied to the Supplier, or it is declared insolvent.
 - (c) if the Supplier, in the Procuring Entity's opinion, has engaged in corrupt, fraudulent, collusive or coercive practices when entering into or executing the Contract;
 - (d) if the Procuring Entity deems that continued implementation of the contract would no longer be expedient from the standpoint of the public interest
- 10.2 The notice of termination shall specify the reason of termination, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- 10.3 Notwithstanding clauses 9 and 10.1, the Supplier shall not forfeit his performance security, and shall not be liable for payment of liquidated damages, or termination for default, if delay in executing the Contract or failure to perform obligations under the Contract is the result of an event of force majeure. When force majeure arises, the Supplier shall promptly notify the Procuring Entity in writing of such circumstance and its causes.
- 10.4 When the contract is terminated in accordance with clause 10.1(d), the Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Procuring Entity at the Contract terms and prices. For the remaining Goods, the Procuring Entity may elect:
- (a) to have any portion completed and delivered at the Contract terms and prices; and/or
 - (b) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services and for materials and parts previously procured by the Supplier.

11. Settlement of Disputes

- 11.1 If any dispute or disagreement arises between the Procuring Entity and the Supplier for the Contract or in connection with it, the parties shall make every effort to resolve the dispute or disagreement amicably by mutual consultation.
- 11.2 If during twenty one (21) days, the parties failed to resolve their dispute or disagreement by mutual consultation; either the Procuring Entity or the Supplier may send the other party the notice of intent to commence arbitration, if an arbitration is incorporated in the Contract in the Special Conditions of Contract or otherwise agreed by the parties, or in the Court of General Jurisdiction if no arbitration is envisaged, and no arbitration or litigation in respect of that matter may be commenced unless such notice is given.

Any dispute or disagreement in respect of which the notice of intent is sent to commence trial shall be heard by the [Court of General Jurisdiction].

- 11.3 Notwithstanding any reference to dispute settlement herein, the parties shall continue to

perform their obligations under the Contract, unless they agree otherwise.

12. Applicable Law

12.1 The Contract shall be interpreted in accordance with the laws of Guyana.

13. Formal Communication between the Procuring Entity and the Supplier

13.1 Any notice given by one party to the other pursuant to the Contract shall be in force if it is done in writing and sent at the address of other party in the SCC.

13.2 A notice shall be effective when delivered or on the specified date, whichever is later.

14. Taxes and Duties

14.1 The Supplier shall be fully responsible for all taxes, duties, license taxes, etc., levied in accordance with the legislation of Guyana, and subject to the application of INCOTERMS in accordance with the SCC.

15. Retention

15.1 No retention shall be applied on consumables, but warranties, guarantees and expiry dates to apply.

Special Conditions of Contract (SCC)

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract.

GCC Clause No.	Special Conditions of Contract
<p>1 1.1 (f) 1.1 (g) 1.1(c)</p>	<p>Definitions The Procuring Entity is Guyana Power and Light of 40 Main Street Georgetown Guyana South America, Tele #592-226-9598, Fa x# 592 227-2180 Email: <i>ajohnson@gplinc.com</i></p> <p>The Supplier is Not Applicable <i>(indicate full name, legal address, phone, fax and e-mail of Supplier)</i></p> <p>The Subject of procurement is Supply and Installation of Air Conditioning Units.</p>
<p>3.1</p>	<p>A Performance Security will be required Fourteen (14) days after receipt of notification award in the amount and form of a Bank Guarantee or Managers Cheque not exceeds ten (10) percent of the Contract price.</p>
<p>4.1</p>	<p>Packing The packing, marking and documentation within and outside the packages shall be:</p> <p><u>Packing</u> The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods' final destination and the absence of heavy handling facilities at all points in transit.</p> <p><u>Marking</u> Marking shall be in accordance with international practice and shall be agreed with the Purchaser. The Goods shall be addressed for delivery to Guyana Power & Light, 40 Main Street, Georgetown, Guyana, South America.</p>
<p>5.1</p>	<p>Delivery, Transportation</p> <p><u>Documentation</u> (a) For Imported Goods. Within 24 hours of shipment, the Supplier shall notify the Purchaser and the Insurance Company by cable or telex or fax, the full details of the shipment including Contract number, description of Goods, quantity, the vessel, the bill of lading number and date, port of loading, date of shipment, port of discharge, etc.</p>

	<p>The Supplier shall mail the following Original documents to the Purchaser with a copy to the insurance Company:</p> <ul style="list-style-type: none"> (1) Supplier’s invoice indicating a description, quantity, unit price of the Goods and sum total; (2) Shipping order, railway receipt or truck receipt; (3) Warranty certificate of Manufacturer or Supplier; (4) Inspection certificate issued by the authorized inspection service, and the supplier's factory inspection report (if any); (5) Certificate of origin; (6) Certificate of conformity; (7) Full set of ocean on-board bills of lading, of air waybills or courier/parcel post Certificates consigned to the Purchaser; (8) Packing list identifying contents of each package, and clearly showing Shipping marks and package numbers, kind of package, contents, dimensions and Gross weights of each package in pounds or kilos. <p>The above documents shall be received by the Purchaser at least two (2) weeks before arrival of Goods at the port or place of arrival and, if not received, the Supplier will be responsible for any consequent expenses.</p>
<p>6.1</p>	<p>Payment The method and conditions of payment to be made to the Supplier under this Contract shall be as follows:</p> <p>Payment for Goods supplied: Payment will be as follows:</p> <p>Advance Payment: Thirty (30) percent of the Contract Price shall be paid within thirty (30) days of signing of the Contract, and upon submission of claim and a bank guarantee for equivalent amount valid until the Goods are delivered and in the form provided in the bidding documents or another form acceptable to the Purchaser.</p> <p>On Delivery: Sixty (60) percent of the Contract Price of the Goods shipped shall be paid upon submission of claim and evidence that items are ready for shipment.</p> <p>On Acceptance: Ten (10) percent of the Contract Price of Goods received shall be paid within thirty (30) days of receipt of the Goods supported by the acceptance certificate issued by the Purchaser.</p>

<p>9.2</p>	<p>Liquidated Damages The liquidated damage shall apply and they shall be equivalent to one percent (1%) of the delivered price of the delayed Goods or unperformed services per each day of delay or part thereof until actual delivery.</p> <p>The maximum amount of liquidated damages shall be: 10 percent (10 %) of the delayed Goods or services contract price.</p>
<p>11.2</p>	<p>Settlement of Disputes The rules of procedure for arbitration proceedings pursuant to GCC Sub-Clause 11.2 shall be as follows:</p> <p><i>(a) Contract with foreign Supplier:</i></p> <p>GCC 11.2 (a) Any dispute, controversy or claim arising out of or relating to this Contract, or breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force.</p> <p><i>(b) Contracts with Supplier national of the Purchaser's country:</i></p> <p>In the case of a dispute between the Purchaser and a Supplier who is a national of the Purchaser's country, the dispute shall be referred to adjudication or arbitration in accordance with the laws of Guyana</p> <p>(c) The Courts of Georgetown, Guyana, shall have exclusive jurisdiction in all the matters arising in the contract including execution of Arbitration Awards</p>
<p>12.1</p>	<p>The governing law shall be the law of: Guyana</p>

**List of Goods and Price Schedule
Supply and Installation of Air Conditioning Units
IFB#GPL-PD-038-2019**

Lot	Type of Air Conditioning Units	Quantity/Unit	Unit Cost	Total Cost	Vat Only applies to bidders who are registered for Vat in Guyana	Total Price including CIF delivered to Georgetown Guyana	Country of Origin
1	12000 BTU AC Units	18					
	Total Quantity	18					
2	18000 BTU AC Units	20					
	Total Quantity	20					
3	36000 BTU AC Units	16					
	Total Quantity	16					

Lot	Type of Air Conditioning Units	Quantity/ Unit	Unit Cost	Total Cost	Vat Only applies to bidders who are registered to pay Vat in Guyana	Total Price including CIF delivered to Georgetown Guyana	Country of Origin
4	48000 BTU AC Units	30					
	Total Quantity	30					
5	60000 BTU AC Units	5					
	Total Quantity	5					

Technical Requirements
Supply and Installation of Air Conditioning Units
IFB#GPL-PD-038-2019

Lot	Type of Air Conditioning Units	Description and Technical Specification
1	12000 BTU AC Units	<i>High Wall Split, Inverter Type, 18 Seers, R410A, 220 Volts, 60 Hz, 1 Ph. Complete with equivalent brackets and drain pipes to ground level and drain with all necessary installation materials (2x3 Trunking), Surge Protector, Brochures & Extended Warranty</i>
2	18000 BTU AC Units	<i>High Wall Split, Inverter Type, 18 Seers, R410A, 220 Volts, 60 Hz, 1 Ph. Complete with equivalent brackets and drain pipes to ground level and drain with all necessary installation materials (2x3 Trunking), Surge Protector, Brochures & Extended Warranty</i>
3	36000 BTU AC Units	<i>High Wall Split, Inverter Type, 18 Seers, R410A, 220 Volts, 60 Hz, 1 Ph. Complete with equivalent brackets and drain pipes to ground level and drain with all necessary installation materials (2x3 Trunking), Surge Protector, Brochures & Extended Warranty</i>
4	48000 BTU AC Units	<i>Floor Ceiling Split, Inverter Type, 18 Seers, R410A, 220 Volts, 60 Hz, 1 Ph. Complete with equivalent brackets and drain pipes to ground level and with all necessary installation materials (3x3 Trunking), Surge Protector, Brochures & Extended Warranty</i>
5	60000 BTU AC Units	<i>Floor Ceiling Split, Inverter Type, 18 Seers, R410A, 220 Volts, 60 Hz, 1 Ph. Complete with equivalent brackets and drain pipes to ground level and with all necessary installation materials (3x3 Trunking), Surge Protector, Brochures & Extended Warranty</i>

Delivery Schedule
Supply and Installation of Air Conditioning Units
IFB#GPL-PD-038-2019

LOT	Type of Air Conditioning Units	Named place of Destination as stated in the bid document	Earliest Delivery Date	Latest Delivery Date	Bidders offered Delivery date (to be specified by the bidder)	Bid Security required
1	12000 BTU AC Units	Georgetown Guyana	Immediately after signing of Contract or receipt of Purchase Order	Twelve (10) Weeks after receipt of Contract or Purchase Order		2 % of Bid Price
2	18000 BTU AC Units	"	"	"		2 % of Bid Price
3	36000 BTU AC Units	"	"	"		2 % of Bid Price
4	48000 BTU AC Units	"	"	"		2 % of Bid Price
5	60000 BTU AC Units	"	"	"		2 % of Bid Price

QUALIFICATION INFORMATION

1. For individual bidders or individual members of a joint venture

1.1 Legal status of Bidder (*attach copy*).

Place of registration: _____

Principal kind of business: _____

Power of attorney for signing the Bid (*attach*).

1.2 Total volume of supplies executed for the last three (3) years in Guyana dollars or currency of bid:

_____ in 201 ____.

_____ in 201 ____.

_____ in 201 ____.

1.3 Supplies of a similar nature executed by the Supplier during the last two years (*not less than three (3) supplies*)

Nº	Name of Goods	Name of Clients, address and telephone	Contract Price

1.4 Copies of financial reports for the last three years (*balance sheets, loss and profit statements, auditors' reports, etc.*). *List below and attach copies.*

3.5 Evidence of access to financial resources (*cash in hand, lines of credit, overdraft facility etc.*). *List below and attach copies of supporting documents.*

3.6 Evidence of compliance with NIS, IRD and TIN Certificate and VAT Registration for Vatable item/s. (*attach supporting documents*).

3.7 Information on all claims, arbitration or other legal proceedings currently being examined or already settled.

SUPPLIER'S BID

Date: _____

IFB No: _____

TO: _____

(Name and address of Procuring Entity)

Dear Sir / Madam,

Having examined the bidding documents, including the Annexes and Addenda No _____ [specify number], the receipt of which is hereby acknowledged, we, the undersigned, offer to supply and provide _____ [description of goods and related services] in accordance with the requirements of the bidding documents to the total sum of _____ [Total Amount of Bid in Words and Figures], confirmed by the attached Price Schedule which is a part of this Bid.

- (a) We, including all subcontractors, regarding any part of the Contract, in accordance with the bidding documents, have no conflict of interests pursuant to sub clause 2 (i) of the Instructions to Bidders;
- (b) We, including all subcontractors, regarding any part of the Contract, in accordance with the bidding documents, have not been declared by the [authorized State body] [National Board] on procurement to be ineligible, or are not ineligible, in accordance with the legislation of Guyana.

We undertake, if our Bid is accepted, to supply the Goods, in accordance with a delivery schedule given in the Schedule of Requirements.

If our Bid is accepted, we undertake to furnish the Performance security in the form of _____ to the amount of _____, comprising _____% of the Contract Price in order to execute the Contract properly and within the time period(s) specified in the Bidding Documents.

We hereby confirm that this bid shall be valid during _____ days starting from the date established for bid opening, and it shall be binding until the expiry of the indicated period.

Prior to the preparation and execution of a formal Contract, this Bid together with your written confirmation of its acceptance shall form a binding Contract on the parties.

We understand that you are not bound to accept the lowest or any bid you receive.

Dated _____.

Duly authorized to sign the Bid _____
(Name of Supplier)

Supply Contract

THIS CONTRACT made the _____ day of _____ 20__

Between _____ [name of Procuring Entity] (hereinafter referred to as "the Procuring Entity"), on the one hand, and _____ [name of Supplier] from _____ [city and country of Supplier] (hereinafter referred to as "the Supplier"), on the other hand have come to an Agreement on the following:

The Procuring Entity has announced bid for procurement of goods and services, namely _____ [brief description of goods and related services] and has accepted the Supplier's bid for the supply of indicated goods and services to the sum of _____ [Contract Price in words and figures] (hereinafter referred to as "the Contract Price").

THIS CONTRACT WITNESSES AS FOLLOWS:

1. In this Contract, the terms and expressions have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
4. The following documents shall form the Contract and shall be deemed its integral part, viz.:
 - (a) Procuring Entity's Notification of Award;
 - (b) Bid and Price Schedule submitted by Bidder;
 - (c) Schedule of Requirements;
 - (d) Technical Specifications;
 - (e) General Conditions of Contract;
 - (f) Special Conditions of Contract;
 - (g) Other documents included in the Contract documents;
5. This Contract shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.
6. In consideration of the payments to be made by the Procuring Entity to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Procuring Entity to provide the Goods and Services, and remedy defects therein in conformity in all respects with the provisions of the Contract.
7. The Procuring Entity hereby agrees to pay the Supplier in consideration of the delivery of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS of the foresaid, the parties hereto have caused this Contract to be executed in accordance with the legislation of Guyana the day and year first above written in the beginning of the document.

For and on behalf of the Procuring Entity:

Signed by _____

Witnesses:

1. _____

2. _____

For and on behalf of the Contractor:

Signed by _____

Witnesses:

1. _____

2. _____

Bid-Securing Declaration –Not Applicable

[The Bidder shall fill in this Form if applicable pursuant to BDS.]

Date: _____
IFB No.: _____
Alternative No.: _____

To: _____

We, the undersigned, declare that:

1. We understand that, according to your conditions, bids must be supported by a Bid-Securing Declaration.
2. We accept that we will automatically be suspended from being eligible for bidding in any contract with the Purchaser for the period of time of _____ *[insert number of months or years]* starting on _____ *[insert date]*, if we are in breach of our obligation(s) under the bid conditions, because we:
 - (a) have withdrawn our Bid during the period of bid validity specified by us in the Bidding Data Sheet; or
 - (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the ITB.
3. We understand this Bid Securing Declaration shall expire if we are not the successful Bidder, upon the earlier of (i) our receipt of a copy of your notification of the name of the successful Bidder; or (ii) twenty-eight days after the expiration of our Bid.
4. We understand that if we are a Joint Venture, the Bid Securing Declaration must be in the name of the Joint Venture that submits the bid. If the Joint Venture has not been legally constituted at the time of bidding, the Bid Securing Declaration shall be in the names of all future partners as named in the letter of intent.

Signed: _____ *[insert signature of person whose name and capacity are shown]* In the capacity of _____ *[insert legal capacity of person signing the Bid Securing Declaration]*

Name: _____ *[insert complete name of person signing the Bid Securing Declaration]*

Duly authorized to sign the bid for and on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____ *[insert date of signing]*

Manufacturer's Authorization

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid, if so indicated in the **BDS.**]*

Date of Bid Submission(<i>day/ month/ year</i>):
IFB No: <i>[insert number of bidding process]</i>
Alternative No.: <i>[insert identification No if this is a Bid for an alternative]</i>

To: _____ *[insert complete name of Purchaser]*

WHEREAS

We _____ *[insert complete name of Manufacturer]*, who are official manufacturers of _____ *[insert type of goods manufactured]*, having factories at _____ *[insert full address of Manufacturer's factories]*, do hereby authorize _____ *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us _____ *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 1.3 of the General Conditions of Contract, with respect to the Goods offered by the above firm.

Signed: _____ *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: _____ *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: _____ *[insert title]*

Duly authorized to sign this Authorization on behalf of: _____ *[insert complete name of Bidder]*

Dated on _____ day of _____, _____ *[insert date of signing]*

**PERFORMANCE SECURITY
(Bank Guarantee)**

TO: _____
[Name of Procuring Entity]

WHEREAS _____ *[name of the Supplier]* (hereinafter called "the Supplier") has undertaken, in accordance with the Contract No. _____ *[Contract number]* dated _____ 200 _ to supply _____ *[description of Goods and Services]* (hereinafter called "the Contract"),

AND WHEREAS it has been stipulated by you in the said Contract that the Supplier shall furnish you with a Bank Guarantee by a reputable bank to the sum specified therein as a security for compliance with the Supplier's obligations under the Contract,

AND WHEREAS we have agreed to furnish the Supplier with a security,

THEREFORE WE hereby confirm that we are the Guarantors and are responsible to you on behalf of the Supplier, up to a total of _____ *(amount of security in words and figures)* and, we undertake to pay you, on your first request notifying of the Supplier's default with the Contract, and without cavil or argument, any sum or sums within the above limits, as aforesaid, without your needing to show grounds or reasons of your request or the sum specified therein.

Any modification or addition, or amendment in the terms of Contract, which may be made by the Procuring Entity and the Supplier by Additional Agreement, shall in no way release us from obligations under the Guarantee, and we waive any notice of modification, addition, or amendment. This guarantee shall be valid until full completion of the Contract Conditions by the Supplier. Also, we confirm that the license issued to the Bank shall provide for activity on issuance of a bank guarantee, and the person signing the guarantee is entitled to act on behalf of the Bank, and if the approval of Board of Directors or of General Stockholders Meeting is required, it is already received, and there is no other approval required

This guarantee shall be valid till the ____ day of _____ 2019.

Bank's representative) (Title) _____ (Signature and seal) _____ (Full name of

Dated on _____ day of _____ 2019

Address of the Bank issuing guarantee: _____

Letter of Acceptance
(Letterhead paper of Procuring Entity)

Date: _____

To: _____
(Name of Supplier)

(Address of Supplier)

We hereby notify you that your bid dated the ____ day of _____2019, for the supply of goods _____ (*description of goods*) up to a total of _____
(*Amount in figures and words*)

as amended and modified in accordance with the Instructions to Bidders is hereby accepted by our agency.

Simultaneously, we send you the Form of Contract and request you, pursuant to Clause 20.1 of the Instructions to Bidders, during seven (7) days to sign and date the Form of Contract, and return it at our address. Jointly with the signed Contract, we request you to furnish the performance security, in accordance with ITB Clause 20.2.

You hereby entrusted to start supply of the Goods, in accordance with the terms and conditions of a Contract.

Name of agency _____

Full name and Title _____

Signature of Authorized Representative _____

Power of Attorney

TO: _____ *[name of Procuring Entity]*

WHEREAS _____ *[name of Supplier]*,
who is the Supplier _____ *[name and/or description of goods]*.

do hereby authorize _____ *[name and address of Supplier's Representative]* to submit the Bid, and sign the Contract based on *Invitation for Bids* for the abovementioned goods to be supplied by us, and

[Full name, title, signature for and on behalf of Supplier]

Dated on « _____ » day of _____ 2019 (Seal)
(Date)

Note: The power of attorney must be drafted on a letterhead paper of the Supplier, and signed by a competent person authorized by the Supplier. The Bidder shall include this power of attorney in his Bid.

Evaluation Criteria

1. Evaluation Criteria

The Purchaser's evaluation of a bid will take into account, in addition to the Bid Price the following :-

	Mandatory Requirements-Completeness of documents	Responsive
	Must conform to applicable Administrative Compliances	Yes/No
1	Submission of Valid Company Registration	Yes
2	Submission of Valid Certificate of Compliance – GRA (only applies to suppliers whose registered business address is within Guyana)	Yes
3	Submission of Valid Certificate of Compliance – NIS (only applies to suppliers whose registered business address is within Guyana)	Yes
4	Validity of Bid	Yes
5	Manufacture Authorization	Yes
7	Bids should be valid for Ninety days	Yes
8	Country of Origin	Yes
9	Documents are properly signed	Yes
10	Samples of items must be submitted with your bid	Yes

NOTE: Bids which do not comply with the mandatory requirements will NOT be considered for detailed Evaluation.

Points will be awarded for the following:

- (a) Delivery schedule. (As per Incoterms 2010 specified in the BDS)
The Goods specified in the List of Goods are required to be delivered within the acceptable time range (after the earliest and before the final date, both dates inclusive) specified in Delivery Schedule. No credit will be given to deliveries before the earliest date, and bids offering delivery after the final date shall be receive 0 points. Within this acceptable period, a maximum **of 20 Points** will be awarded to bidders that deliver the goods to dates closer to the earliest delivery date.
- (b) Technical Specifications and evidence of the performance reliability of these items shall be provided in this bid. **Samples of items that will be supplied must be provided along with your bid.** A maximum of **50 Points** will be awarded in this category.
- (c) Any warranty and guarantee given. The bidder who offers the maximum warranty period shall be considered as the best option and for bid comparison a maximum of **15 Points** will be awarded.
- (d) Cost: The bidder who offers the best cost shall be considered as the best option and for bid comparison a maximum of **15 Points** will be awarded in this category.

The Criteria provided for the contract to be awarded to the bidder whose bid is determined to be substantially technically responsive to the bid document and who offers the lowest evaluated price.